



Customer Profile

Hisco finds fast ROI at lowest cost with Infor F9



Facts at a glance

Solution: Distribution

Products: Infor F9, Infor Distribution SX.e

Industry: Distribution/Industrial Supplies

Country: USA

“We once used SAP for financial reporting, but it lacked the flexibility we desired because it required extensive programming and data maintenance. F9 allows easy, repeatable financial reports to be generated on a monthly/quarterly/annual basis with the input of very few data elements. We also can generate ad-hoc reports to quickly drill down into account level balances to identify areas that need attention. With budget, forecast, and actual data F9 is a one-stop-shop for our financial reporting and analysis needs.”

—Wade Brewer, Controller, Hisco

Challenges

- Replace the complex and labor-intensive SAP financial reporting application.
- Quickly and easily build financial statements and create financial reports and ad hoc reports.
- Obtain drill-down capabilities and be able to create a template for board of directors reporting.

Benefits

- At the lowest total cost of ownership, gained the ability to create a board of directors report template, financial statements, month-end financial reports, and ad hoc reports in very little time with minimal effort and no programming.
- Acquired drill-down capabilities and discovered an innovative way to use Infor™ F9 to improve the budgeting process and perform quarterly forecasting—completing these processes in much less time.
- Gained ability for all users to quickly and easily create their own reports and perform their own analyses, including creating any account history and account trends, by branch and by region, and then to consolidate the data.
- Acquired much more visibility into important accounts to plainly pinpoint outliers for analysis and reporting, saving time and improving decision-making.
- Eliminated the need to validate the data before running reports, since F9 directly accesses the transactional data from Infor Distribution SX.e.

About the company

Hisco is a leading distributor of electronic and industrial materials. Based in Houston, TX, the employee-owned company offers a wide range of products, including abrasives, adhesives, chemicals, safety and packaging goods, and tools. To learn more, visit www.hiscoinc.com.

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